

# ASSETS

DEVELOPED IN THE COMMUNITY OF BOCA NUEVA - LOS COCOS  
BY AURORA SILK and/or "MAMA D.O.C." INC.

AVAILABLE FOR THE USE OF THE FUNDACIÓN INDÍGENA

|   | VALUE \$US        |
|---|-------------------|
| LIBRARY COTTAGE   | 2,000             |
| BOOKS in public library   | 1,000             |
| BOOKS in private library  | 1,000             |
| CLINIC and OFFICE   | 10,000            |
| KITCHEN, TRADITIONAL  | 2,000             |
| USE RIGHTS TO 1/2 TAREA SOLAR<br>includes cost to bring in water                  | 2,000             |
| USE RIGHTS TO 1 TAREA SOLAR   | 3,000             |
| 56 MULBERRY TREES, 2 years old  | 1,200             |
| MADDER PLANTS   | 60                |
| FRUIT TREES<br>grapefruits, avocados, cherry, logwood<br>bananas, plantains, etc. | 1,000             |
| SILKRAISING TABLE   | 200               |
| TO DATE 1-1-2002  |                   |
| TOTAL ASSETS IN THE Dominican Republic  | <hr/> \$25,460 US |

We have just received confirmation that "MAMA D.O.C." INC has been awarded the donation of a

MASTER DRAW LOOM                      VALUED AT \$25,000 US

The donation is by the UNIVERSITY OF CALIFORNIA at DAVIS.

When installed in the Loom Room of the Clinic House, which we expect to happen this year, the value of assets in Boca Nueva - Los Cocos will be  
OVER \$50,000 US

# COMMUNITY ASSETS

## SPONSORED BY "MAMA D.O.C."

VALUE IN \$US

### **FOOTBRIDGE**

Designed and built by Nicolás Pérez-Brito with volunteer assistance from members of the Los Cocos community. This bridges the polluted Cano de Cana and provides the only direct access to the village of Boca Nueva, where the rest of the family lives. It is the only inland access into the community.

|   |       |
|---|-------|
| materials cost                                  | 200   |
| value of donated labour (includes many repairs) | 1,000 |

### **PATH**

A raised path from the community of Los Cocos to the footbridge. This obviates the need for a half mile detour when it rains, when the pasture turns into wetlands.

Built by Nicolás Pérez-Brito with volunteer assistance from members of the Los Cocos community.

|                                       |       |
|---------------------------------------|-------|
| materials cost                        | 0     |
| value of donated labour and equipment | 1,000 |

### **WATER**

Previously all drinking water had to be hand carried from Boca Nueva. By slight women, toting 8 gallon jugs at a time. Carrying more than half their weight for about a mile, each and every day.

Now fresh mountain water comes into a tap located at the center of the community. This is a major improvement in everyone's life. As an amazing community project, the bringing of the water is now the subject of a merengue in the local traditional music.

Working all day, from before dawn at 6 AM, a trench was hand dug almost two miles. 1,200 lengths of pipe were buried. Breakfast was provided, and also lunch. At the end of the day the work was finished, the water tap was turned on. When the water appeared, the fiesta began!

|   |        |
|---|--------|
| materials cost (donated by Aurora Silk) | 1,800  |
| value of donated labour                 | 5,000* |

\* There is no way to put a monetary value on the sense of community spirit engendered by this cooperative effort.

***engendered by this cooperative effort.***

CONTRACT CONTACTS

MEDICINALS/THERAPEUTICS

WILD OATS

DAVE TRUDEL 303-440-5220 EXT. 4852

SEND: Full size samples, retail ready.  
Distribution and pricing information.  
“Why you feel your product is unique to the marketplace”

TO:  
3375 MITCHEL LANE  
BOULDER, CO 80301

ABOUT THEM: This is a huge “Natural Foods” chain, national in extent, and growing by acquisition and expansion. Began in Portland OR 20 years ago with a single store in an old building in my neighborhood.

PRODUCTS TO PREPARE AND SEND:

TIMELINE

NEEM, seed oil and leaf extracts.

2 years to plant and create

TITAN MUSCLE

ASAP

SILK THERAPEUTIC WRIST WARMERS

ASAP, for fall 2002 market

NOTES: NEEM products are well known and the market is developed, however there is a product void. We can begin to fill that void in two years.

POTENTIAL: 12 bottles min each product per store x 100 stores = 1,200 bottles per item

ESTIMATE: 1,200 bottles x 1 oz neem @ \$4/oz = \$4,800 per neem item accepted

1,200 bottles x 1 oz TITAN MUSCLE @ \$10/oz = \$12,000 typical order

4 warmers per store x 100 stores x \$5 = \$2,000 to the crochet ladies of Boca Nueva

GOAL: To sell products by the gross.

TAMMY TIRANASER

NEW YORK FASHION DESIGNER, CHILDREN'S WEAR

WILL DEVOTE HALF OF HER PRIME NEW YORK CITY SHOWROOM SPACE TO PRODUCTS NATURALLY DYED

VALUE OF ADVERTISING: \$20,000, to get equivalent exposure.

POTENTIAL: Will be ordering Naturally dyed fabric by the bolt.

ESTIMATE:

Each bolt of Industrially Naturally dyed fabric sold brings \$200 to the Foundation.

Small high fashion designers typically use 20 bolts per season. Large designers may use 200 to 2,000.

GOAL: To interest large designers to do lines in Naturally dyed fabrics.

TIMELINE: Models are in place now.

LOUET / TRUDIE VAN STRALEN

INTERNATIONAL DISTRIBUTOR, HAND TEXTILE PRODUCTS

WILL PURCHASE PEACE SILK COCOONS

WILL PROMOTE THEM

REQUIRES: That we give her exclusive price at ½ our regular wholesale. This allows her to distribute at wholesale and make her profit.

Her large and well established market assures a good turn over.

POTENTIAL:

Would like to purchase in bulk. Usually makes \$2,000 orders.

ADVERTISING VALUE: excellent if we insist on catalogue acknowledgement.

GOAL:

SAMPLE DELIVERY

TIMELINE

JAN 2002

WRITTEN CONTRACT

MARCH 2002

FIRST ORDER DELIVERY

APRIL 2002

## KASURI DYEWORKS / YOSHIKA WADA

**DESPERATELY NEEDS:** Fine handspun and handwoven silk fabric. In Japan this quality is needed by fine art stencil dyers. It is no longer being woven.

**POTENTIAL:** Currently willing to pay \$40 per yard, 15" wide, in 12 yard pieces.

ORGANIZATIONS

MICROSOFT

FOUNDATION

GRANT SOURCE

SEED MONEY and LARGE SCALE FINANCING POTENTIAL



SILK INSTITUTE OF JAPAN

CONTACT: Mr. YUTAKA KITAMARU

THRU: SHIGATOSHI YAMADA, QUINTESENSE SILKS

The Japanese want to develop a dry mulberry leaf farm for year round silk raising in cooler climates.

The Boca Nueva area has now demonstrated its ability to produce mulberry and silk at record breaking levels.

POTENTIAL: Contract to plant and farm mulberry. Could be worth \$1 million yearly.

GOAL

TIMELINE

RE-CONTACT MR KITAMURA

JAN 2002

VISIT BY MR KITAMURA TO BOCA NUEVA

OCT 2002

REQUIRES OK BY BANK TO PROCEED,  
Would use farm land now in sugar cane.

SUSAN MIDDLETON and DAVID LIITTSCHWAGER

PHOTOGRAPHERS for NATIONAL GEOGRAPHIC MAGAZINE

AUTHORS of "REMAINS OF A RAINBOW: rare and endangered plants and animals of Hawai'i" 2001.

POTENTIAL: Contact publishers for "TRADITIONAL LIFE OF QUESQUEYA"

VISIT LOS COCOS; do a photo story of Los Cocos – Boca Nueva.

Contact Nature organizations that provide funding for documentation and preservation of rare and endangered nature.

GOAL

TIMELINE

INNITIAL CONTACT and PRESENTATION      NOV 2001

RECONTACT      JAN 2002

INVITATION TO VISIT LOS COCOS      SEMANA SANCTA 2002

SUNDANCE FOUNDATION / ROBERT REDFORD

DONATIONS TO NATIVE AMERICAN PROJECTS

MAGAZINE for publicity

GOAL

INNITIAL CONTACT

JAN 2002

PRESENTATION